
DRAFT BUSINESS PLANS – COMMERCIAL SERVICES AND PROPERTY DEVELOPMENT

Committee: LATC Establishment Committee

Date: 27 November 2015

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[Q125]

1.0 ISSUE

1.1 Draft business plans for the Local Authority Trading Company (LATC).

2.0 RECOMMENDATIONS

2.1 Members are requested to recommend to Council the approval of the Commercial Services and Property Development business plans as detailed in Appendix 1 and 2.

3.0 BACKGROUND

3.1 The LATC Establishment Committee (ref: 24 September 2015, Agenda Item 7) agreed to instruct the relevant officers to prepare draft business plans for adoption by January 2016 Council.

3.2 The business plan for Commercial Services details the transfer of the Markets service and the Sanctuary contract operated by Open Spaces and Facilities Management. The principal drivers for these proposals are outlined below and detailed in Appendix 1, specifically:-

- ensuring teckal compliance for the new LATC to enable the Council to secure profitable contracts outside the boundaries of the District;
- increase profitability of the transferred services and contracts;
- act as an exemplar to promote commercialisation within the Council;
- provide revenue stream to cover the operational costs of the LATC to reduce indebtedness.

3.3 The property development business plan details the LATC role in commercial property development and the delivery of Community Land Trusts (CLT's). The principal drivers of business plans are outlined below and detailed in Appendix 2, specifically:-

- enabling the Council through the LATC to act as the developer of Council owned assets to increase commercial return;
- promote high quality legacy development and local procurement;

- enhance the scale and scope of CLT delivery throughout the district;
- assemble an effective commercial team with relevant private sector and CLT experience.

4.0 CONCLUSIONS

- 4.1 The approved draft business plans will form the basis of the final report to January 2016 full Council to the establishment of the LATC.

5.0 FINANCIAL IMPLICATIONS/EQUALITY IMPACT ASSESSMENT

- 5.1 The financial implications of the business plans detailed in Appendix 1 and 2 will be assessed by the Chief Financial Officer and incorporated into the funding strategy for the new LATC to be presented to the December LATC. An Equality Impact Assessment (EIA) is not required at this stage.

6.0 APPENDICES

- 6.1 Appendix 1 - Draft business plan (Commercial Services)
Appendix 2 - Draft business plan (Property Development)

Background Documents

LATC Establishment Committee
24 September 2015
Agenda Item No. 7

Location

Room 103
The Grange
Ely

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